

IGNATIUS PUDOTA

Business Analyst | Product Owner | M.B.A. | C.S.M. | C.S.P.O. |

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PROFESSIONAL SUMMARY

Results-oriented Business Analyst and Product Owner with 9+ years of expertise in banking and fintech, specialising in data analysis, system integration, loan origination systems (LOS), open banking API architecture, and end-to-end requirements delivery for complex regulated financial products. Proven track record leading 54+ banking client engagements and 250+ API integrations across public and private sector institutions in India, the Middle East, and North America. Adept at working closely with CFOs, CTOs, architects, and delivery teams to translate complex business requirements into actionable functional specifications and integrated solutions that deliver measurable results. MBA (Banking & Finance), CSPO, CSM.

CORE COMPETENCIES

Business & Technical Analysis: System Integration | Business Analysis | Requirements Gathering | Integration Architecture | Dashboard Intelligence | C-Suite Reporting | Stakeholder Management

Project & Process Management: Agile Scrum | Project Lifecycle Management | Process Improvement | Risk Management | Data Analysis | Loan Origination Systems | Digital Transformation | AI Workflow Automation

PROFESSIONAL EXPERIENCE

Consultant - Business Analyst | FinInspire Consulting | Toronto, ON — Apr 2023 – Present

Delivered end-to-end BA consulting across fintech and digital banking mandates — BRDs, functional specifications, integration design artefacts, and Agile documentation for lending, payments, and open banking workflows
Designed 50+ BA delivery frameworks covering regulated financial workflows: KYC/AML compliance, payment gateway design, open banking integration blueprints, risk prioritisation models, and go-live readiness assessments
Advised CFOs, CTOs, and Solution Architects on integration architecture decisions; translated complex technical requirements into actionable business specifications and data mapping artefacts
Deployed AI workflow automation to streamline BA delivery processes — reducing documentation turnaround and enabling faster iterative delivery across engagements
Supported open banking and lending platform product development consulting; produced regulatory-aligned functional specifications adopted directly by development and testing teams

Consultant Business Analyst | First Derivative | Toronto, ON — Oct 2022 – Mar 2023

Supported US Bank project team in designing an integrated digital portal — served as primary requirements and integration liaison between business stakeholders and technical delivery teams
Led cross-departmental synergy sessions consolidating requirements from siloed business units; presented technical action plans and integration solutions to CTOs and Project Governance boards on weekly deliverables
Produced integration use cases, data flow documentation, and functional specifications that served as the single source of truth across the delivery programme

Associate Consultant | Tata Consultancy Services (TCS) | Toronto, ON — Apr 2022 – Sep 2022

Managed digital transformation engagement for a US financial services client across 6 business verticals in an Agile delivery environment
Coordinated system integrations, BRD documentation, and cross-functional process mapping across multiple platforms; collaborated with onshore and offshore teams maintaining comprehensive project documentation
Worked with senior stakeholders to optimise workflow processes and integration points; ensured traceability and consistency across all delivery verticals

Senior Business Analyst & Project Lead | Jocata Financial Advisory and Tech Solutions | Hyderabad, India — Jul 2021 – Feb 2022

Led digital transformation of end-to-end loan lifecycle for India's 2nd largest public sector bank — 13,000+ branch network created through a three-bank amalgamation
Implemented integration between Loan Origination, Finacle core banking, Risk Scorecards, and credit decisioning systems; delivered detailed integration use cases and functional specifications
Executed UAT and integration testing across loan origination, risk management, and credit card management modules — increased project efficiency by 50%
Presented integration demos to C-suite executives; collaborated with development teams on technical specifications and sprint acceptance criteria

Associate Director - Growth & R&D | Novel Patterns Pvt. Ltd. | Noida, India — Jan 2021 – Jul 2021

Contributed to AI-driven credit assessment and investment management SaaS product development for the BFSI sector; led market research and competitive analysis driving growth strategy

Manager / Account Manager, Business Analyst | SysArc Infomatix Pvt. Ltd. | Chennai, India — Feb 2017 – Aug 2020

Managed 54 banking clients across India and the Middle East — public sector, private banks, and cooperative institutions; earned seven promotions in 3.5 years with 100% client retention

Led product launch of CONNECTPERFECT integrated fintech platform (250+ APIs, 28 fintech partners) and delivered Insta Loan — first-in-country automated disbursement module adopted by 14 banks (see Key Projects)

Developed integration strategies and approach documents for loan origination system enhancements across 20+ public sector banks; orchestrated 12 bank amalgamation and system consolidation projects

Managed 8 strategic channel partnerships: IBM, Oracle, DXC, HPE, Dell; maintained full pipeline and account governance across India and Middle East territories

Systems Engineer | Care Guru India Pvt. Ltd. | Hyderabad, India — May 2012 – Apr 2015

Provided IT systems engineering and support; built foundational analytical and technical capabilities enabling a transition into financial services business analysis.

KEY PROJECTS

Digital Transformation – End-to-End Loan Life Cycle Management

Led digital transformation for India's 2nd largest public sector bank following amalgamation of three banks into a 13,000+ branch entity. Converted to a unified IT framework by upgrading systems and standardising lending software organisation-wide. Integrated LOS with Finacle core banking, risk scorecard engines, and credit decisioning systems across corporate, SME, and retail segments.

Launch of CONNECTPERFECT Platform

Forged partnerships with 28 fintech vendors to launch integrated fintech marketplace. United 250+ APIs into a single product for financial institutions, transitioning clients from traditional licensing to pay-per-use. Served as Product Manager and Account Manager for channel and fintech partnerships; worked closely with R&D team on product development.

Insta Loan – Automated Disbursement Module

Developed first-in-country automated loan disbursement module adopted by 14 public sector and private banks. Enabled salaried customers with 6 months salary history in Core Banking software to apply and receive disbursement within 10 minutes via API integration — 100% automated, zero manual involvement.

EDUCATION

MBA – Banking and Finance | ICAI Business School | Hyderabad, India — May 2015 – Feb 2017

B.Tech – Electronics and Communications Engineering | JNTU Hyderabad | Hyderabad, India — Aug 2008 – May 2012

CERTIFICATIONS

Certified ScrumMaster (CSM) — Scrum Alliance

Certified Scrum Product Owner (CSPO) — Scrum Alliance

Microsoft Office Excel Specialist — Microsoft